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Memorandum

TO : C/GSD

DATE: 14 May 1965

FROM : DAD/S&D

SUBJECT:

I would like to suggest the following procedure for these several requests which come by from time to time. Invite the sales representative, engineers, etc., for the company to come in and give a briefing; bring the equipment along and demonstrate it. As an alternate, I think it would be appropriate to have these guys give a demonstration downtown if we have any particular security identification, etc., problem. As a last resort, we can ask them to give a demonstration [redacted]. In any event, I am for putting the burden of the evaluation, since we don't know what is to be evaluated, back on the people who want the evaluation and allow them to have direct access to the engineers and experts who have developed the equipment. In the case of this particular equipment, however, I don't see what it would be used for. It's inconsistent in design with the objectives that we are now cranking into all of our equipment.

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